ELEVATOR PITCHES
ENTERPRISE & COMMUNICATIONS
EMERGING TECHNOLOGIES AND MANUFACTURING

intel | GLOBAL SUMMIT '15
Capital | COLLABORATE. INNOVATE. ACCELERATE.
Intel Capital Portfolio Companies

Altia Systems
Aquantia
Beijing AWCloud
Black Duck Software
Coho Data
Fortscale
Geofusion
HyTrust
Intigua
Mirantis
Mocana
Netronome Systems
ReduxIO Systems
Trap Data Security
Vectra Networks
Venafi
WebRadar Software
Passive, tunnel view

Personal, interactive, panoramic experience (touch-enabled)

PanaCast 2
World’s First Panoramic-4K 180° x 54° USB Plug-and-Play Video Camera

PanaCast Experience
- Personal panoramic video
- See everything in the scene
- “Look around” on your own for everyone

Cloud, VM
Camera + cloud/VM + apps

Large, global markets
- Enterprise Collaboration
- Consumer
- Education
- Telemedicine
- IoT, Analytics …

“Work Smarter in the Office with Tablets Powered by Intel,” © Intel

Gartner 2015 Cool Vendor

Miniaturize, integrate, scale
- 32 patents; 7+ awards; ~100+ articles

Intel Capital Global Summit 11/3/15

Altia Systems, Inc. ©2015
Aurangzeb Khan, President & CEO | Aurangzeb.Khan@AltiaSystems.com
• Silicon Valley Semiconductor Company
• Pre-IPO, 160+ Employees
• Raised over $195M
• Founder of NBASE-T Alliance

Markets
• Data Center (10G over Copper)
• Enterprise & Mobile (5G/2.5G Copper)

Differentiation
• Strong expertise and IP in mixed-mode signal processing

Customers
• All major networking OEMs and ODMs
Think you have application security testing covered?

THINK AGAIN…

98% of applications have open source
30% of those codebases are open source

Year 2014
4,300 Vulnerabilities disclosed in 1 year

Static and dynamic analysis tools don’t identify known vulnerabilities

Automatically ID and monitor open source in your applications

Risk Alerts
Security known vulnerabilities
License restrictive licenses
Operational community support

Reports vulnerabilities hourly, on premise, on demand, or SaaS

Michael Pittenger – VP, Product Strategy
mpittenger@blackduckssoftware.com
www.blackduckssoftware.com

Open Source Visibility, Security & Control

Year Founded 2000
# of Employees 200
Annual Growth 40%
Customer in 24 Countries 1600

SSD Times
2012 100
The Boston Globe
TOP PLACES TO WORK 2012
Cybersecurity
500

JPMorgan Chase & Co.
HALL OF INNOVATION INDUCTEE

2015 MASS TLC LEADERSHIP AWARDS
Coho Data – Scale-Out Data Platform

Desire to simplify, and reduce cost/overhead

Storage transformation without disruption for the modern enterprise

Ramana Jonnala, CEO | ramana@cohodata.com

©2015 Coho Data
ELIMINATE INSIDER THREATS
WITH AWARD WINNING USER BEHAVIOR ANALYTICS

Log data from SIEM/Splunk
Hadoop based Machine Learning algorithms
Identify malicious insiders & compromised credentials
Quick investigation & remediation

Idan Tendler, CEO | idant@fortscale.com
We help our clients make better business decisions by adding Location Intelligence.

<table>
<thead>
<tr>
<th>SUCCESS CASES</th>
<th>SaaS PLATFORM</th>
<th>COMPANY FACTS</th>
</tr>
</thead>
<tbody>
<tr>
<td>McDonald's Expansion strategy</td>
<td>Market and client data</td>
<td>Leader in Location Analytics solutions in Brazil</td>
</tr>
<tr>
<td>Nestlé Expansion of the door-to-door business</td>
<td>Spatial analysis</td>
<td>325% GROWTH</td>
</tr>
<tr>
<td>Coca-Cola Pricing forecasting, trade-marketing</td>
<td>+250 sources of information</td>
<td>2012-2014</td>
</tr>
<tr>
<td>Yamaha Product mix by region and store</td>
<td>+400,000 POIs mapped</td>
<td></td>
</tr>
<tr>
<td>BASF Development of the retail business unit</td>
<td>+60,000 shopping mall stores</td>
<td></td>
</tr>
</tbody>
</table>
Cloud Security + Regulatory Compliance + Data Sovereignty

Founded 2007, with almost a dozen patents and pending patents for virtualization and cloud security

Investors:

Customers include:

Partners Include:

World’s First Data Geo-Fencing Solution for Data Sovereignty, leveraging Intel TXT
- Awards: “Intel Innovation Award”, “McAfee Most Innovative Partner”, “Best of VMworld 2015”
- On Oct 6 2015, the EU Court effectively ruled that EU data must now be geo-fenced within the EU

Contact: John Skinner, VP Business Development, email: Jskinner@HyTrust.com
### Open Cloud

<table>
<thead>
<tr>
<th>VALUE</th>
<th>BRAND</th>
<th>PRODUCT</th>
</tr>
</thead>
<tbody>
<tr>
<td>Build software faster</td>
<td>OpenStack is all we do</td>
<td>100% open source</td>
</tr>
<tr>
<td>Be an architect not vendor mgr</td>
<td>Top 3 Contributor OS Source Code</td>
<td>Open APIs and flexible</td>
</tr>
<tr>
<td>Ride the cloud innovation on your terms</td>
<td>No Vendor Lock-in</td>
<td>Easy to operate at scale</td>
</tr>
</tbody>
</table>

We Empower Our Customers to Win in the Software Economy

Ed Hartman, VP Sales | ehartman@mirantis.com
Next Generation Secure Access
To Mobile Apps And The IoT

The Internet Of Things

The Extended Enterprise

The OT / IT Backend Enterprise Data

Any IoT Device, Any CPU, Any OS

Any Connected Mobile App On Any Mobile Device

All Major Enterprise Data And Industrial Internet Platforms

Full Security Platform
Next Gen Secure Access
Data At Rest
Authentication
Authorization
Key Management
Endpoint only OR end to end

350 +CUSTOMERS

Shipping today, Deployed, Proven

In millions of devices and apps

Make Strong Security Easy To Use

James Isaacs, CEO | jisaacs@mocana.com
"Bringing the pace of software innovation to networking"

**What do we do?**

- Unique flow processing-optimized silicon
  - Scalable fabric
  - Intelligent processing memory
  - Intel 22nm
- S/W accelerates host-based networking
  - Transparently accelerates datapath
  - Preserves cloud-based orchestration
  - Open S/W & APIs in COTS servers

**How do we do it?**

**What really matters?**

Rapid feature rollouts + Performance = Web-scale

**Who cares?**

- Tier-1 customer base
- Network virtualization, security, telemetry apps
- Many “Cloud 2.0” POCs underway!

"Programmable, high-performance, optimized offload returns"
We enable a pro-active security posture, fundamentally changing the economics of cyber defense by shifting the cost to the attacker.

**INVESTORS**

Intel
BRM
Opus Capital
Liberty Capital

**How we do it:**

**Deceive:**
Automated DeceptionGrid deploys traps enterprise wide to deceive and capture APT malware

**Detect:**
Detect and analyze malware in real-time with high accuracy—uniquely expose and fingerprint lateral attacks

**Defend:**
TrapX communicates actionable intelligence to existing security infrastructure

**The Leader in Deception based Security**

Cloud or On-Prem Multi-tenant
Greater visibility, Monitor East/West traffic, Provide forensic information, Inter-operability

**TRUSTED BY**

Pearl River Resort
MedeAnalytics
Hargreaves Lansdown
BB Leighton Paisner
HCA
Outbrain

PRISA
Mobileye
Ardagh Group
Deloitte
Renaissance Insurance
GRDA
VENAFI the IMMUNE SYSTEM for the INTERNET™

Cybersecurity Building Blocks

Reputation | Threat Intelligence | Behavioral
DLP | DDOS | SIEM
Endpoint Protection | IPS | Firewall
Access Control | Authorization | Authentication | Integrity
HTTPS | SSL | SFTP
DNS

Venafi secures foundation of cybersecurity where there is no protection today

PROBLEM
- Keys and certificate are foundation of cybersecurity and Internet
- 24,000+ in each Global 5000
- Today there is no visibility, no protection, and no automation
- Bad guys using for cyberattacks

VENAFI SOLVES THIS
- Eliminates blindspots; speeds DevOpsSec
- Finds all keys and certificates
- Protects, continuously monitors
- Automates, accelerates use of encryption everywhere
- Detects misuse across Internet
- SSL/TLS, SSH, Mobile, Cloud

Venafi secures 4 out 5 Top Banks, 8 out 10 Top Health Insurers, 4 out 7 Retailers

Christophe Culin | christophe.culin@venafi.com
Transforming your data into valuable information

Webradar software

Different Sources of Data

Internet of Things

Big Data Platform

- Syntactic Analyzer
- Aggregation
- Data Parsing
- Data Mining
- Intelligent Correlation
- Geo-Location
- Spatial Analysis
- No SQL Data Bases
- Neural Networks
- Knowledge Discovery Tools

Delivered Value

- +85% reduction in troubleshooting time and operational team cost.
- Drive operational decisions with predictive customer behavior, increasing customer loyalty and reducing churn.
- Optimize Marketing campaigns based on proactive and continuous Customer Experience Management.
- +30% of CAPEX savings through optimal infra-structure planning.

Differentials

- Deep industry expertise embedded in the product design.
- Ability to integrate & correlate diverse and heterogeneous data sources.
- Near real time & scalable applications, processing high volumes of data.
- 100% web and cloud based.

WebRadar

- Comprehensive solutions for telecom, transport & energy companies.
- 30% investment on R&D and Innovation
- 4x Growth in 3 years
- > 1,000,000,000 (1 Billion) new records per hour;
- > 850,000 network elements integrated
- > 3,000 monitored vehicles
- Customers in 15 countries.

Customers

- patma
- LIFT
- Nextel
- Schenker
- TIM
- Tieto
- Veoneer

Investors

- Intel Capital
- CITRIX

Products

- Sense
- System
- Handle
- WE BOARD
- TCS
- Celg
- Holcim
ELEVATOR PITCHES

EMERGING TECHNOLOGIES AND MANUFACTURING

GLOBAL SUMMIT '15

COLLABORATE. INNOVATE. ACCELERATE.
INTEL CAPITAL PORTFOLIO COMPANIES

5th Screen Media
Audyssey Lab.
Fibocom Wireless
Lisnr
Netspeed Systems
Nextinput
Nuovo Film

Onkyo
Rapyuta Robotics
SAANKHYA LABS
SanJet Tech.
Sckipio
Taifatech
Wan Mei Huan Jing Tech.
Yuneec International
Internet of Scent

Meet the Connected Scent

Retail Fragrances

Gamming Controller

Connected Home Scents

Keith Kelsen, CEO | keith.Kelsen@5thscreends.com
Enabling the Power of Sound

1. Audio quality is a key purchase consideration: 70-85%

2. Audyssey solving the most challenging audio problems for 10+ years
   - Leading room correction technology: Home audio, automotive
   - Tech to tackle small speakers/enclosures: Mobile, PC, TV
   - Mobile ecosystem & advanced media player technologies: ExpertFit + Autodetect

3. 5 Billion+ new “listeners” coming on-line in IoT
   - Far Field Voice Control is the main interface
   - Solving for reverberation using acoustics knowledge

Room reflections degrade performance and must be removed
FIBOCOM Wireless Inc.  , IOT Wireless Solution Expert
Felix Xiao , VP | xiaof@fibocom.com
Since 1999

IOT

We provide:
- Cellular Modules:
  - GPRS / HSPA+ / LTE
- Smart Modules:
  - SoFIA 3G / 3GR / LTE
    (Cellular,Wifi,Bluetooth,GNSS)
- Device Reference Design

Our Advantage:
- 16 years’ experience
- Various IOT solutions
- High Compatibility
- Safety and Security
- Fast Response
- Cost Effective

Focus:
- Global Footprint:
  - Support, Certification
- Vertical Sectors:
  - POS, Security, Gateway,
    Telematics, Metering,
  - CE (PAD,NB,2in1)

Telematics  Wireless Retail  Metering  Industry Router  Digital Signage  Security/Monitor  Medical  CE
LISNR is a high-frequency, inaudible “data over audio” SmartTone technology that connects mobile applications and devices.

When played over a speaker or added to media, our SmartTones give you the ability to reach all audiences smarter, easier, and more efficiently than ever before.
**Challenge:** System-on-Chip (SoC) Design

- Complexity has exploded
- Design methods have not kept up
- Ever decreasing Time-to-money

**Solution:** NetSpeed Technology

- Next-Gen Platform to Build Faster, Efficient SoCs
- Breakthrough Innovation: 65+ Patents
- Design wins with leaders across multiple segments

**NetSpeed Systems:** Unleashing Innovation in SoCs Across Multiple Markets

Sundari Mitra, CEO – sundari@netspeedsystems.com
NextInput’s Intuitive 3D ForceTouch® Enables the Next Generation of Human Interface Experience for a Broad Range of Applications

<table>
<thead>
<tr>
<th>Company information</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Technology</strong></td>
</tr>
<tr>
<td><strong>Markets</strong></td>
</tr>
<tr>
<td><strong>Investors</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Design Wins</th>
</tr>
</thead>
<tbody>
<tr>
<td>• SmartWatch, Stylus, Automotive</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Achievements</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Experienced Executive Team</td>
</tr>
<tr>
<td>• Patented IP</td>
</tr>
<tr>
<td>• Announced First Product</td>
</tr>
<tr>
<td>• Supply Chain in Place for Q4 Production</td>
</tr>
<tr>
<td>• Distribution Channel in Place</td>
</tr>
<tr>
<td>• Secured Series A Funding</td>
</tr>
<tr>
<td>• Best Force Touch Solution in the Market</td>
</tr>
</tbody>
</table>

Ali Foughi, CEO & Founder | ali.foughi@nextinput.com
Bringing Disruptive Nano-Material to Everyday Life

### Existing touch solutions lack ...
- Scalability into large-format
- Bendability for high curvature
- Optical quality at large-format

### NF's touch materials provide ...
- **Scalability**: highly-conductive mesh
- **Best bendability**: 25nm metal wire
- **High transparency**: light-boosting

> @ half of the price of the existing solutions

### Nuovo Film manufactures ...
- AgNW film @100K m²/mo.
- Within 700 m² clean room
- With over 90 yrs. of combined experiences

---

Customers are sampling for Touch applications in ...

<table>
<thead>
<tr>
<th>Application</th>
<th>Image</th>
</tr>
</thead>
<tbody>
<tr>
<td>White Board</td>
<td><img src="image" alt="White Board Image" /></td>
</tr>
<tr>
<td>Curved Dashboard</td>
<td><img src="image" alt="Curved Dashboard Image" /></td>
</tr>
<tr>
<td>Foldable Laptop</td>
<td><img src="image" alt="Foldable Laptop Image" /></td>
</tr>
<tr>
<td>Medical Imaging &amp; Diagnostics</td>
<td><img src="image" alt="Medical Imaging &amp; Diagnostics Image" /></td>
</tr>
<tr>
<td>Digital Signage</td>
<td><img src="image" alt="Digital Signage Image" /></td>
</tr>
<tr>
<td>Coffee Table</td>
<td><img src="image" alt="Coffee Table Image" /></td>
</tr>
</tbody>
</table>

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**Nuovo Film has a significant potential to bring down (Touch) cost and to improve user experience with a performance differentiation**

Sr. Technologist, Intel TMG
Onkyo Hi-Res Ecosystem

New Customer Experience

Onkyo music
www.onkyomusic.com

PURCHASE

Auto Download

Manual Download

Pioneer Digital Audio Player “XDP-100R”

Onkyo HF Player App

Onkyo Iron Maiden Headphones

Pioneer Master SE-Master1 “Hand Crafted”

Portable Speakers

NAS (QNAP)
CE equipment

ONKYO
- Robots lack intelligence
- Incapable of learning or cooperating

- Shift computation and complexity to the cloud
- Share knowledge
- Orchestrate thousands of machines

- 30+ years in robotics research / industry
- 8+ years as leaders in cloud robotics research

- Private security solutions with multiple cloud connected robots
- Collaborations with major industry players in Japan

---

**Company Info:**

Started: July 2014
Funding: USD 2.6 M (seed, Jan. 2015)
Employees: 13 (Switzerland), 4 (Japan)
The In-vehicle Smart-video Solution Provider

- Customer Value: Facilitate safer & convenient driving experience towards the Era of IoV

<table>
<thead>
<tr>
<th>Core Technology</th>
<th>Product</th>
<th>Solution</th>
</tr>
</thead>
<tbody>
<tr>
<td>Best in class video processing</td>
<td>Safety features: LDWS, FCWS, BSD</td>
<td>Protects driver from fraudulent insurance claims on roads.</td>
</tr>
<tr>
<td>Image recognition algorithm</td>
<td>Driving behavior Analytic</td>
<td>Easy set up safety features provides driving aids to reduce potential risk of accident.</td>
</tr>
<tr>
<td>On-road vehicle video sharing</td>
<td>Video sharing via mobile internet</td>
<td>Driving video being captured and shared not only use for emergency rescue but for real time driver and traffic condition monitoring.</td>
</tr>
<tr>
<td></td>
<td>Remote live viewing</td>
<td></td>
</tr>
</tbody>
</table>

- Representative Customers:

Visit us: [www.sanjetco.com](http://www.sanjetco.com) contact: Williams Chin, COO | [williams@sanjetco.com](mailto:williams@sanjetco.com)
Wireless/Wired Display Across Devices and On-PREM Secure Management Solution with Fingerprint

Across Devices

- Wireless/Wired connections (Standard Miracast™/Intel WiDi™ or HDMI)
- Provide a unified and extensible platform (Docking Station)

PC, Mobile

- Enhance authentication & identify using fingerprint based on FIDO™ U2F and OTP
- Increase productivity efficiency and flexibility (BYOD)

We Deliver “Seamless Connection” Docking Station with the Security, Performance & Flexibility Required On-Premises

Maverick Lee, EVP | maverick.lee@taifatech.com
Science and technology without limit

Perfant - Meet the most beautiful imagine

15000 $ 720 - degree image rendering
16 GoPro cameras ✓Doreal-time splicing
                  ✓Real-time viewing

Cost: Around 31.5 $

Application Field:

<table>
<thead>
<tr>
<th>Hiking</th>
<th>X-sports</th>
<th>Monitoring</th>
<th>Live Show</th>
<th>Selfie</th>
<th>Scenic Spot</th>
<th>Drones</th>
<th>Estate Sales</th>
</tr>
</thead>
</table>

Visit Us: http://cdn.perfant.com

Bo Zhao, CEO | zhaobo@perfant.com
Typhoon: Helping Consumers “Tell Their Story”

Who We Are:
• World leader in electric aviation
• Launched Typhoon drones in early 2015
• Focused on making drones that are:
  • Ready to fly out-of-the-box
  • Easy to fly
  • Safe to fly
• Cooperating with major technology partners including Intel, Panasonic, Sony and Ambarella
• Just launched in BestBuy
• Founding member of Dronecode.org

Areas of Focus and Partnership
• Computer vision and sensors
• Application Integration
• Video and media sharing
• Channels, System Integration and VARs

Macro Environment
• Enterprise (Commercial Drones) expected to be big but developing more slowly than consumer drones
• Safety and Security
• Privacy
• Regulation

Shan Phillips  shan@yuneec.com

Yuneec owns patents covering a whole suite of critical technologies along all parts of the drone value chain
Found new opportunities with Portfolio Companies you just discovered?
Go to Connect and schedule your meetings